

TARGET MARKET DETERMINATION

JANUS HENDERSON GLOBAL MULTI-STRATEGY FUND –
INSTITUTIONAL NZD

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TARGET MARKET DETERMINATION

1. Fund Features

This target market determination (TMD) seeks to offer consumers, distributors and staff with an understanding of the class of consumers for which this product has been designed, having regard to the objectives, financial situation and needs of the target market.

This document is not to be treated as a full summary of the product's terms and conditions and is not intended to provide financial advice. Consumer must refer to the Product Disclosure Statement (PDS) and any supplementary documents when making a decision about this product.

Product Disclosure Statement to which this target market determination applies

This TMD applies to the Global Multi-Strategy Fund – Institutional NZD issued by Janus Henderson Investors (Australia) Funds Management Limited (ABN 43 164 177 244) referred to in the following Product Disclosure Statement:

- Global Multi-Strategy Fund - Institutional NZD Product Disclosure Statement.

Date from which this target market determination is effective

11 April 2024

2. Class of consumers that fall within this target market

The information below summarises the overall class of consumers that fall within the target market for the Global Multi-Strategy Fund - Institutional NZD, based on the product key attributes and the objectives, financial situation and needs that this product has been designed to meet.

A consumer (or class of consumer) might intend to hold a particular investment product as part of a diversified portfolio. In these scenarios, the investment product should be assessed against the consumer's attributes for the applicable part of the portfolio, instead of against the consumer's portfolio as a whole.

The Global Multi-Strategy Fund - Institutional NZD is for those who are seeking positive absolute returns with low to moderate volatility and low correlation to both traditional and alternative asset classes. Investors should ensure they have an informed understanding of the strategies and techniques employed by the Investment Manager, the risks of the fund and that the risk level of the fund is compatible with their own risk tolerance.

Product description and key attributes

The key product attributes of the Global Multi-Strategy Fund – Institutional NZD are:

- The Global Multi-Strategy Fund - Institutional NZD seeks to achieve a positive absolute return regardless of market conditions and to outperform the benchmark (Reserve Bank of NZ Official Cash Rate) by 7% per annum (before fees) over rolling three year periods;
- The fund invests in the underlying UCITS fund which further invests in a diversified set of strategies at a bottom-up level, including convertible arbitrage, event-driven, price pressure, risk transfer, equity market neutral and fixed income, currency and commodity relative value, combined with a top-down portfolio protection strategy;
- Does not aim to provide regular distributions but will pay distributions annually if required;
- A management fee of 0.70% per annum of the asset value of the fund is charged. In addition, there is an indirect cost of 0.08%[^] per annum of the asset value of the fund. Performance fee of 20% per annum of the outperformance of the Current Day NAV relative to the Hurdle, subject to the High Water Mark
- The fund currently does not apply a buy spread or a sell spread, though a buy/sell spread may be charged when entering/exiting the fund; and
- Online access to investment details via Portfolio Online.

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Objectives, financial situation, and needs

This product has been designed for consumers who:

- Are seeking an absolute return through investing in a diversified strategy with low correlation to traditional and alternative asset classes;
- Are willing to pay the fund's management fee through the value of their invested capital;
- Would be comfortable to invest their capital for a minimum suggested timeframe of at least three to five years;
- Have a very high risk tolerance and are willing to accept the risks of losing some of their invested capital; and
- Need this product if they are wanting to gain exposure to an actively managed, absolute return investment strategy with low volatility that aims to outperform the benchmark.

Consistency between target market and the product

The Global Multi-Strategy Fund - Institutional is likely to be consistent with the likely objectives, financial situation and needs of the class of consumers in the target market. This is based on an analysis of the key terms, features and attributes of the product and a finding that these are consistent with the identified class of consumers. Individuals will need to consider whether this product meets their specific objectives, financial situation and needs. The Fund aims to meet its performance target as assessed in relation to its objective and benchmark.

3. How this product is to be distributed

Distribution channels

This product is designed to be distributed through the following means:

- Directly by Janus Henderson by submitting a completed application form;
- Via selected third-party advisers; and
- Via selected third-party platforms.

Distribution conditions

There are no distribution conditions.

Adequacy of distribution conditions and restrictions

We have determined that the distribution conditions and restrictions will make it likely that customers who purchase the product(s) are in the class of customers for which it has been designed. We consider that the distribution conditions and restrictions are appropriate and will assist distribution in being directed towards the target market for whom the product has been designed.

4. Reviewing this target market determination

We will review this target market determination in accordance with the below:

Most recent review	April 2024
Periodic reviews	This TMD will be reviewed at least once every three years.
Review triggers or events	<div>include (but not limited to):<ul style="list-style-type: none">a material change to the design or distribution of the product, including related documentation;occurrence of a significant dealing;regulatory attention or actions that affects the product;significant changes in metrics, including, but not limited to, complaints, fund inflows and outflows, and fund performance; andindications that the distribution conditions do not make it likely that the consumers who acquire the product are in the target market.</div>

Where a review trigger has occurred, this target market determination will be reviewed within 10 business days.

5. Reporting and monitoring this target market determination

We may collect the following information from our distributors in relation to this TMD.

Complaints	Distributors will report all complaints in relation to the product(s) covered by this TMD on a quarterly basis. This will include written details of the complaints.
Significant dealings	Distributors will report if they become aware of a significant dealing in relation to this TMD within 10 business days.

[^]The reasonable estimate of the indirect cost has been determined using an estimation methodology that Janus Henderson Investors (Australia) Funds Management Limited considers appropriately represents what the indirect costs will be for the current financial year.

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Janus Henderson
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